

Real Estate License Process

Steps and costs associated with getting a real estate license:

1. Take the Real Estate Course 90 hours total (\$450)
2. Pass the Real Estate License Exam (\$55)
 - a. Keep "PASSED" certificates you receive after testing for your broker to sign
3. Get Fingerprinting (\$35)
4. Get Errors & Omissions Insurance www.wugieo.com. (\$300-\$500)
5. Complete License Application www.core.tn.gov (\$91)
6. Join an Association - Dues (\$581 - Prorated)
7. Activate RealTracs - Initial Setup (\$100 – Prorated)
8. Setup SentriLock Access (\$135)
9. Orientation & Training with Genovations Realty

Continuing costs associated with being a real estate agent:

- Realtracs monthly subscription (\$42 monthly)
- EMTAR Association fee (\$581 yearly)
- Agent SentriLock Access Subscription (\$131 yearly)
- E&O Insurance (\$300-\$500 every 2 years)
- Genovations Realty (Costs subject to the plan selected)

Other costs to consider:

- Business cards
- Yard Signs
- Personal website & branding (Optional)

***All pricing approximate as of 2020, subject to change at any time. This is intended as a reference guide and not an exact amount to be guaranteed.